



ANNEXURE TO BID DATA SHEET (BDS) QUALIFYING REQUIREMENTS

QUALIFYING REQUIREMENTS (QR)

Qualification of the bidder(s) will be based on meeting the minimum eligibility criteria specified below regarding the Bidder's General Standards, Technical Experience and Financial Position as demonstrated by the Bidder's responses in the corresponding Bid documents. The bid can be submitted by an individual firm or by a Joint Venture of two or more firms. (Specific requirements for Joint Ventures are given under Para 1.4 below).

1.1 GENERAL ELIGIBILITY CONDITIONS

The Bidder should be a body incorporated in India under the Companies Act, 1956 or 2013 including any amendment thereto, Government owned Enterprises who are registered and incorporated in India and engaged in the business of Power/Infrastructure, Limited Liability Partnership Firms, barring Government Department as well as those firms against whom sanction for conducting business is imposed by Government of India and barring those firms with whom business is banned by the Employer.

Proprietorship Firms and Partnership Firms are not allowed to participate in the bidding process (either individually or in Joint Venture/ Consortium). The Bid Processing Fees and EMD are exempted for MSME Vendors/ Developers registered under NSIC/ Udyog Aadhaar Category only. As the Proprietorship firms in any form are not allowed to participate in the tendering process, hence forth any Proprietorship MSME vendor will also not be eligible to participate in the bidding process (either individually or in Joint Venture/ Consortium)

- 1.1.1 In case the Bidder wishes to incorporate a Project Company, in such case Bidder if selected as a Successful Bidder can incorporate a Project Company. Bidder shall be responsible to get all clearance required/obtained in the name of the Bidding Company transferred in the name of the Project Company.
- 1.1.2 The aggregate equity share holding of the Successful Bidder in the issued and paid up equity share capital of the Project Company shall not be less than fifty-one percent (51%) up to a period of Five (5) years from the date of commissioning of the entire Sanctioned Capacity of the Project Developer.
- 1.1.3 Affiliation shall mean a company that either directly or indirectly controls or is controlled by or is under common control with a Bidding Company. Control means the ownership by one company of at least 26% (Twenty Six Percent) of the voting rights of the other company.

1.2 TECHNICAL ELIGIBILITY CONDITIONS

A PV System Integrator having the experience in Supply, Installation and Commissioning of SPV Power Plants and Solar Systems of cumulative Capacity of not less than **04 (Four) MWp** in last Seven Financial years and till last date of bid opening. The SPV Power Plants and Solar Systems must be in satisfactory operation for at least six (06) months from the date of commissioning.

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AND

The Bidder should have designed, supplied, installed & commissioned at least one Grid connected Solar PV Power Project having a capacity of not less than **400 (Four hundred) kWp** which should have been commissioned at least six months prior to Techno-Commercial Bid Opening date. The list of projects commissioned at least 6 months prior to Techno-Commercial Bid Opening date, indicating whether the project is grid connected, along with a scanned copy of the Commissioning certificate and Work order / Contract / Agreement from the Client / Owner shall be submitted (online) in support of Clause 1.2 above.

"In case bidder is a holding company, the technical experience referred to in clause 1.2 above shall be of that holding company only (i.e. excluding its subsidiary/ group companies).

Bidder shall submit, in support to the above, the list of projects commissioned along with their work order/ LOI and the commissioning certificates along with the Performance Certificate. The Performance Certificate must be issued minimum six (06) months/ one (01) year as the case may be from the date of commissioning. The Performance Certificate shall be issued from any state/ central owned agencies or state power departments or authorized representative of system owner. In case of manufacturer, the list of successful supplies (mentioning the total capacity supplied) for minimum 01 year shall be submitted. In support the manufacturer need to submit the copies of purchase order/ work order indicating the capacity supplied.

Successful bidder shall submit valid Test Certificate(s) for all the components of the System they will supply under this Package. Also, the test Certificate for complete System shall be submitted by the successful bidder. The Test Certificates should have been issued by any of the MNRE approved Test Centres or equivalent reputed Test Centres and shall be submitted within maximum 60 days from the date of issuance of NOA/ LOI/ LOA.

The Bidder shall furnish copies of the following documents along with the Bid in support of meeting the above mentioned BEC:

- a. Certificate of incorporation and MoA/AoA in support of 1.1 above

All the documents in support of Technical Eligibility Conditions should necessarily be certified/ attested by Chartered Engineer as well as Notary Public with legible stamp.

Note: A job executed by a Bidder for its own plant/ projects cannot be considered as experience for the purpose of meeting the Eligibility Conditions of the tender. However, jobs executed for Subsidiary/ Fellow subsidiary/ Holding company will be considered as experience for the purpose of meeting Eligibility Conditions subject to submission of tax paid invoice(s) duly certified by statutory auditor of the Bidder towards payments of statutory taxes in support of the job executed for the Subsidiary/ Fellow subsidiary/ Holding company. Such Bidder should submit these documents in addition to the documents specified in the bidding document to meet Eligibility Conditions.

1.3 FINANCIAL ELIGIBILITY CONDITIONS

The Minimum Average Annual Turnover (MAAT) of the bidder in the last three financial years (i.e. FY 2014-2015, 2015-2016 and 2016-17) should be **INR 2400, 00,000/- (Indian Rupees Twenty Four Crores only)**. In case the audited annual accounts for the year 2016-17 are not available with the bidder, Minimum Average Annual Turnover shall be considered for the average of its last three preceding years (i.e. FY 2013-14, 2014-2015, and 2015-2016). **MAAT shall mean Revenue from Operations as incorporated in the profit & loss account excluding non-recurring income, e.g. sale of fixed assets.** This must be the individual Company's turnover and not that of any group of Companies. A summarized sheet of average turn over certified by registered CA should be compulsorily enclosed along with corresponding annual accounts.

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"Net Worth" of the Bidder shall be calculated as per Company Act 2013. The net worth for the last financial year should be positive.

AND

The bidder should have a minimum Working Capital of **INR 800, 00,000/- (Indian Rupees Eight Crores only)** as per the last audited financial statement. If the bidder's working capital is inadequate, the bidder should supplement this with a letter from the bidder's bank, having net worth not less than INR 100 Crores, confirming the availability of the line of credit for equal to or more than **INR 800, 00,000/- (Indian Rupees Eight Crores only)**.

1.3.1 Not Applicable to this Tender

1.3.2 In case the bidder is a holding company, the financial position criteria referred to in clause 1.3 above shall be of that holding company only (i.e. excluding its subsidiary/ group companies). In case bidder is a subsidiary of a holding company, financial position criteria referred to in clause 1.3 above shall be of that subsidiary company only (i.e. excluding its holding company).

1.3.4 The Bidder will provide a copy each of audited annual report of previous three financial years for ascertaining their turnover and Net Worth for the purpose of verification.

1.3.5 The Net Worth of the Bidder as on the last day of the preceding financial year shall not be less than total paid-up share capital. However, in case, the bidder is subsidiary of a holding company, bidder has to submit a board resolution of the holding company indicating that "holding company shall support the bidder financially or otherwise, to execute the project successfully". Also, the Net Worth of the Holding Company of the Bidder, as on the last day of the preceding financial year shall not be less than total paid-up share capital.

- 1.3.6 In case where audited results for the last preceding financial year are not available, certification of financial statements from an authorized Chartered Accountant shall also be considered acceptable, provided the bidder provides the detailed Financial Statements certified by the Management of the company.
- 1.3.7 **NOT APPLICABLE TO THIS TENDER**
- 1.3.8 The derivation of Net Worth” of the Bidder shall be done as per Company Act 2013.
- 1.3.9 Other income shall not be considered for arriving at annual turnover.
- 1.3.10 A scanned copy of certificate of incorporation shall be furnished in the bid (through online mode).
- 1.3.11 Bidders shall furnish documentary evidence as per the prescribed format (online as well as offline), duly certified by Authorized Signatory and the Statutory Auditor / Practicing Chartered Accountant of the Bidding Company in support of their financial capability.

The Bidder shall furnish the following documentary evidences along with the Bid in support of meeting of above mentioned Financial Eligibility Criteria:

- (i) “Details of Financial capability of Bidder” as per format F-16 duly signed and stamped by a Chartered Accountant (format attached).
- (ii) Audited financial results i.e. Annual Report including Audited Balance Sheet and Profit & Loss Account Statement for immediate three preceding financial years to meet the above Financial Criteria. In case of tenders having the bid due date up to 30th September of the relevant financial year and audited financial results of immediate 3 preceding financial year being not available, the bidder has an option to submit the audited financial results of three years immediately prior to relevant financial year. Wherever, the bid due date is after 30th September of the relevant financial year, bidder has to compulsorily submit the audited financial results of immediate preceding three financial years.

Copy of audited annual financial statements shall necessarily be attested by Notary Public with legible stamp

1.4 JOINT VENTURE CONDITIONS

Incase the bid is submitted by a Joint venture (JV) of two or more firms as partners, they must meet the following requirements: -

- 1.4.1 The Lead partner of the JV shall meet individually not less than 50% of minimum Financial

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Eligibility Conditions given at para 1.3 above. However, all the JV partners must meet collectively 100% Financial Eligibility Conditions given at para 1.3 above.

- 1.4.2 All the partners of the JV must meet collectively 100% of Technical Eligibility Conditions given at para 1.2 above.
- 1.4.3 The Joint Venture must satisfy collectively the Criterion of clauses 1.2 & 1.3 above for which purpose the relevant figure of average annual turnover and liquid assets/ credit facilities for each of the partners of the JV shall be added together to arrive at Joint Venture total capacity. **The net worth of each Partner of JV should be positive.**
- 1.4.4 A Joint Venture (JV), may or may not be incorporated as a Registered Company.
- 1.4.5 A Joint Venture (JV), if incorporated as a Registered Company, is required to submit EMD and Performance Security in the name of Joint Venture only. In case of Consortium or a JV has not formed a Registered Company, the EMD and Performance Security shall be submitted in the name of Lead Partner only.
- 1.4.6 JV is required to submit Form of Undertaking by the JV Partners (F - 17) and Form of Power of Attorney (F - 17A) as per prescribed formats enclosed in Section - VI (Sample Forms and Formats). Consortium is required to submit Form of Undertaking by the Consortium Partners (F - 18) and Form of Power of Attorney (F - 18A) as per prescribed formats enclosed in Section - VI (Sample Forms and Formats).
- 1.4.7 JV/ Consortium is also required to declare detailed scope of work to be executed by each partner of JV.

The Employer may assess the capacity and capability of the bidder, to ascertain that the bidder can successfully execute the scope of work covered under the package within stipulated completion period. This assessment shall inter-alia include (i) document verification, (ii) bidder's work/manufacturing facilities visit, (iii) manufacturing capacity, details of works executed, works in hand, anticipated in future & the balance capacity available for the present scope of work, (iv) details of plant and machinery, manufacturing and testing facilities, manpower and financial resources, (v) details of quality systems in place, (vi) past experience and performance, (vii) customer feedback, (viii) banker's feedback etc.

- 1.4.8 In order to avail the benefits of exemptions in JV/ Consortium, all the partners of JV/ Consortium must be MSME Vendors/ Developers registered under NSIC/ Udyog Aadhaar Category only.

Employer/ Owner reserves the right to waive minor deviations if they do not materially affect the capability of the Bidder to perform the contract.

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