



Notice Inviting Tender for “Selection of Financial Institution (FI) led consortium for open loop, contactless smart card based automatic fare collection system for Kochi Metro Rail and other public transport systems of Greater Kochi” under Tender No. KMRL/PT/AFC/2014

NOTICE INVITING REQUEST FOR PROPOSAL (RFP)
International Competitive Bidding (ICB)

1. Kochi Metro Rail Limited (KMRL) invites Request for Proposal (RFP) from Bidders, for “Selection of Financial Institution (FI) led consortium for open loop smart card based automatic fare collection system for Kochi Metro Rail and other public transport systems of Greater Kochi” under RFP Notice No: KMRL/PT/AFC/2014.
2. The RFP document is governed by NDA, the pro-forma of which is attached as **Annexure 1**.
3. The cost of the tender document is INR 2 lac (INR 2, 00,000/-) and is non-refundable.
4. The potential bidders who are interested in the tender can visit the website of Kochi Metro Rail Limited, www.kochimetro.org and can download the Non-Disclosure Agreement (NDA). The NDA shall be signed by the authorized signatory of the bidder.
5. The cost of the tender can be paid in the form of a Banker’s cheque/ Demand Draft drawn in favour of Kochi Metro Rail Ltd., payable at Kochi, or by electronic transfer. The details of payment options are given below:

S No	Payment Option	Particulars			
1	Banker’s Cheque or DD in favour of Kochi Metro Rail Ltd., payable at Kochi	Valid for 3 months and from any of the Scheduled Bank in India			
2	Electronic Transfer	Beneficiary Name	Beneficiary Account No	Bank	IFSC Code
		Kochi Metro Rail limited	0803201002929	Canara Bank, Broadway Main, Ernakulam 682031	CNRB0000803

6. The bidders shall send the signed NDA with DD/ cheque along with a covering letter in person or through courier/ registered post to Kochi Metro Rail Limited, 8th Floor, Revenue Tower, Park Avenue, Kochi. 682011.
7. The scanned copy of DD/ Cheque has to be mailed to rs@kochimetromail.com. If the bidder chooses to pay the tender price through electronic payment, they shall mail the details of account holder’s name, account number, account holder’s bank name, date of transaction and transaction reference number to rs@kochimetromail.com.



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8. All the bidders have to mail the scanned copy of signed NDA and covering letter to rs@kochimetromail.com.
9. The covering letter has to be signed by the authorized signatory only.
10. After receiving the following particulars, Kochi Metro Rail Limited would share the details of the url and access credentials, for downloading the RFP documents, by email to the bidder.
 - a. Realization of payment towards cost of tender
 - b. Covering letter
 - c. Signed NDA document
 - d. Bidder details as per Annexure 2 along with supporting documents requested
11. The tender documents are available for purchase from **20th December 2014 to 03rd January 2015**.
12. The Pre-bid meeting shall be held at corporate office, Kochi Metro Rail Limited, 8th Floor, Revenue Tower, Park Avenue, Kochi. 682011. Kerala, India at **15.00 Hrs on 9th January 2015**.
13. The details of the bidder are to be filled according to the **Annexure 2**.
14. Kochi Metro Rail Limited is not liable for delay in bidder's receipt of the RFP documents and any delay in bid submissions due to any errors/ incompleteness/ delay in submission of any necessary details, and/ or in realization of payments at Kochi Metro Rail Limited.
15. The Eligibility criteria for FI and consortium members are added in **Annexure 3**.



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Annexure -1 Non-Disclosure Agreement

Non-Disclosure Agreement

This AGREEMENT (hereinafter called the “Agreement”) is made on the **[day]** day of the month of November, 2014, between Kochi Metro Rail Limited, on the hand, (hereinafter called the “Employer”) and on the other hand, _____ (hereinafter called the “Bidder”) having its registered office at

“

”

WHEREAS

1. The “Employer” has issued a public notice inviting various organisations to propose for hiring services of an organisation for provision of services under the “Selection of Financial Institution (FI) led consortium for open loop smart card based automatic fare collection system for Kochi Metro Rail and other public transport systems of Greater Kochi”;
2. The Bidder, having expressed to the “Employer” that it is interested to bid for the proposed Project

The Employer and the Bidder agree as follows:

1. In connection with the “Project”, the Employer agrees to provide to the Bidder a Detailed Document on the Project vide the Request for Proposal contains details and information of the Employer operations that are considered confidential.
2. The Bidder to whom this information (Request for Proposal) is disclosed shall:
 - a. Hold such information in confidence with the same degree of care with which the Bidder protects its own confidential and proprietary information.
 - b. Restrict disclosure of the information, including the intellectual property contained therein, solely to its employees, agent and contractors with a need to know such information and advise those persons of their obligations hereunder with respect to such information.
 - c. Use the information only as needed for the purpose of bidding for the Project;
 - d. Except for the purpose of bidding for the Project, not copy or otherwise duplicate such information or knowingly allow anyone else to copy or otherwise duplicate such information; and
 - e. Undertakes to document the number of copies it makes on completion of the bidding process and in case unsuccessful, promptly return to



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the Employer, all Information in a tangible form or certify to the Employer that it has destroyed such Information.

3. The Bidder shall have no obligation to preserve the confidential or proprietary nature of any information which:
 - a. Was previously known to the Bidder free of any obligation to keeping it confidential at the time of its disclosure as evidenced by the Bidder's written records prepared prior to such disclosure; or
 - b. Is or becomes publicly known through no wrongful act of the Bidder; or
 - c. Is independently developed by an employee, agent or contractor of the Bidder not associated with the Project and who did not have any direct or indirect access to the information.
4. The Agreement shall apply to all information relating to the Project disclosed by the Employer to the Bidder under this Agreement.
5. Nothing contained in this Agreement shall be construed as granting or conferring rights of license or otherwise, to the bidder, in any of the Information.
6. This Agreement shall benefit and be binding upon the Employer and the Bidder and their respective subsidiaries, affiliates, successors and assigns.
7. This Agreement shall be governed by and construed in accordance with the Indian laws.

For and on behalf of the Bidder

Signature

Name

Date:



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Annexure -2: Details of the Bidder

S No	Requirement	Response
1.	Legal Name of the bidder	
2.	Name of the authorized signatory	
3.	Email Id of the authorized signatory	
4.	Address of the bidder	
5.	Contact telephone/ Fax Numbers	
Note: A supporting document as a proof of Authorized Signatory(Power of Attorney or Board resolution) to be attached along with Annexure 2.		

I hereby declare that the above information is correct and true to my knowledge.

Signature of Authorized Signatory

Name

Company

Date



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Annexure- 3: Eligibility Criteria of Prime Bidder and Consortium Members

I. Eligibility Criteria for Financial Institutions (FI) (Prime Bidder)

No	Criteria	Yes	No	Documentary evidence
1	Is the Prime Bidder a Bank/payment scheme in India which is included in the second schedule of Reserve Bank of India (RBI) Act, 1934?			Certified copy of incorporation
2	Has the applicant submitted sales tax registration, service tax registration and PAN card certificates?			Copies of relevant certificates
3	Is certification from the applicant provided in the bid document that “No agent/ middleman has been or will be engaged or has any agency commission been or will be paid”?			Certification to be submitted by FI.
4	Does the FI have the experience of handling channels of payment gateways (web, mobile etc.) , processing NEFT/RTGS, IMPS, ATMs, IVR, SMS etc.			Copy of relevant and valid PO / WO / LOA / Contract Agreement issued till the date of bid submission, along with completion certificates issued by the client or company secretary/CFO/Auditor of the consortium member, covering the requirements.
5	Does the FI have the experience of co-branding card services with other organizations / institutions?			
6	Does the FI have the experience of executing projects with loyalty program design or management of retail customer base?			
7	Does the applicant have the experience of developing & commissioning EMV based smart card payment system?			

NOTE: A “NO” answer to question 1-7 will disqualify the applicant.



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II. Table 6: Eligibility Criteria for other consortium members other than FI.

No	Criteria	Yes	No	Documentary evidence
1	<p>Are the consortium members constituted under Companies Act of the country, which it belongs to ?</p> <p>In case of Foreign Company, incorporation documents other than English language should be accompanied by a notarized translation to English language only.</p>			Certified copy of incorporation
2	<p>Is certification of the consortium member provided in the bid submission that “no agent/ middleman/agency has been or will be engaged or has any agency commission been or will be paid” ?</p>			Certification / Undertaking to be submitted by all consortium members
3	<p>Does AFC service provider as part of consortium have experience of working on multiple modes of transport (with at-least 500 buses and 35 metro stations) in a single project?</p>			Copy of relevant and valid PO / WO / LOA / Contract Agreement issued till the date of bid submission, along with completion certificates issued by the client or company secretary/CFO/Auditor of the consortium member, covering the requirements.
4	<p>Has the consortium member carried out one of the following projects in the last 3 years in a Metro/LRT/Mono Rail System?</p> <p>(a) Must have completed ONE work of Contactless smart card based AFC System of minimum value equal to INR 66 Crore at 31.3.2014 price level OR one work of Contactless smart card based AFC System for minimum 18 stations.</p> <p>OR</p> <p>(b) Must have completed TWO works of similar nature of Contactless smart card based AFC System of each costing minimum INR 49 Crore at 31.3.2014 price level OR each work of Contactless smart card based AFC System for minimum 13</p>			



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No	Criteria	Yes	No	Documentary evidence
	stations. OR (c) Must have completed THREE works of similar nature of Contactless smart card based AFC System of each costing minimum INR 33 Crores at 31.3.2014 price level OR each work at minimum 9 stations.			Copy of relevant and valid PO / WO / LOA / Contract Agreement issued till the date of bid submission, along with completion certificates issued by the client or company secretary/CFO/Auditor of the consortium member, covering the requirements.

NOTE: A “NO” answer to question 1 to 4 will disqualify the applicant.