

### 8.3. Annexure III: Financial Proposal Template

To,  
Head of Electrical Department  
Nashik Municipal Corporation,  
Rajiv Gandhi Bhavan,  
Sharanpur Road, Nashik - 422001

RFP No. \_\_\_\_\_ dated \_\_\_\_\_ for selection of Concessionaire for Implementing Smart LED Street Lights in Lieu of Rights of Sharing Energy Savings and Advertisement Rights on Public-Private-Partnership (PPP) basis for PAN City area under Nashik City on Design, Build, Finance, Operate, Maintain, Monetize and Transfer (DBFOMMT) Basis.

**Subject:** Financial Proposal

Dear Sir,

We hereby offer to Implementation, Operation and Maintenance of Smart LED Street Lights in Nashik at locations mentioned in this RFP for 10 Years 9 months of period mentioned in the RFP, as per terms and conditions as described in this RFP.

**Table- 1**

S no.	Particulars	Bid Quote
A	Guaranteed Monthly Energy Savings with maintaining required Lux level as per table no. 1 in %. <i>Minimum Quote of 60% ( In percentage )</i>	A
B	Nashik Municipal Corporation (NMC) share out of the overall Monthly savings in % <i>(In percentage) (Minimum Quote of 10%)</i>	B
C	<b>Minimum Monthly Energy Savings to NMC (<math>A*B*Unit\ Rate*Baseline\ Consumption</math>) in INR</b>	<b>C</b>
D	Guaranteed Monthly Revenue assessed to be generated from Advertisement on either on street poles or on median between poles and VMD (tentative location proposed) (inclusive of all taxes(GST etc.) at prevailing rates) in INR	D
E	Nashik Municipal Corporation (NMC) share in percentage out of the overall revenue generated from the advertisements on either on street poles or on median between poles and VMD (tentative location proposed) in % <i>(In Percentage) (Minimum Quote of 20%) (Minimum share to NMC shall be Rs. 83 Lakhs)</i>	E
F	<b>Minimum Monthly Revenue Sharing for the Duration of the project to NMC (<math>D*E</math>) in INR</b>	<b>F</b>
G	<b>Final Bid Price For evaluation Only (<math>C+F</math>) in INR</b>	<b>G=C+F</b>
	Note	

	<b>Evaluation criteria will be solely on Highest Bid Parameter (G)</b>	
	<b>Details of Energy saving from individual pillar will be amicably decided as follows.</b> 1) Actual energy consumption reading (pillar wise) will be taken before & after replacement of LED Fitting for consecutive 3 days considering more than 98% street lights working, with third party certification. 2) If actual energy saving percentage found above than committed (Guaranteed) energy saving percentage, then NMC sharing will be considered on higher saving percentage. 3) If actual energy saving percentage found below than committed (Guaranteed) energy saving percentage, difference between committed & actual energy saving will be recovered from bidder as per the tariff rates mentioned in the bid (Remuneration Fee) 4) Quoted rates by the bidder shall be inclusive of all other taxes duties etc. GST will be calculated at prevailing rate. 5) Bidder has to prove by demonstration to NMC officials guaranteed energy savings with LUX levels mentioned in RFP Guidelines without any dimming, without any Change in NMC infrastructure failing with bidder would be disqualified" 6) If actual Monthly Revenue from advertisement is found above than committed Guaranteed Monthly Revenue, then NMC sharing will be considered on higher saving monthly revenue.	

**Buyback Offer for existing Sodium Light Fixtures mounted on pole.**

Sr. No.	Type of Sodium Light Fixtures	Quantity (A)	Unit Amount (Rs.) (B) (inclusive of all taxes)	Total Amount (Rs.) (inclusive of all taxes) C = A * B
1	70 w	28056		
2	150 w	28731		
3	250 w	8841		
4	400 w	1817		
5	T5 96W	8010		
<b>Total</b>				

**Buyback Offer for existing LED Light Fixtures mounted on pole.**

Sr. No.	Type of Sodium Light Fixtures	Quantity (A)	Unit Amount (Rs.) (B) (inclusive of all taxes)	Total Amount (Rs.) (inclusive of all taxes)

				$C = A * B$
1	45 w	9181		
2	60 w	3122		
3	90 w	2676		
4	120 w	580		
<b>Total</b>				

**Note:** Buy back offer will not be considered for the financial evaluation of Concessionaires. However, it is compulsory for the Concessionaires to quote the buy-back amount.

**Capex Cost of Smart LED Light Fixtures and Annual O&M cost per fixture with warranty period.**

Sr. No.	Type of Smart LED Light Fixtures	Cost per fixture (In Rs.) (inclusive of all taxes)	Annual Operation and maintenance Cost (in Rs.) (inclusive of all taxes)	Warranty Period per fixture
1	45 w $\pm$ 5%			
2	60 w $\pm$ 5%			
3	90 w $\pm$ 5%			
4	120 w $\pm$ 5%			
5	210 w $\pm$ 5%			

**Note:** Capex and O&M per fixture offer will not be considered for the financial evaluation of Concessionaires. However, it is compulsory for the Concessionaires to quote the Capex and O&M per fixture amount. This offer will be for installation smart LED after the implementation of 91014 Fixtures, if NMC required more Smart LED for installation.

Yours faithfully,

Authorized Signatory

Name & Designation :

Date :

**NMC**

Document No. : MAH-NAS-060-RFP-01

**Concessionaire**

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Seal :

Business Address: